# Profit & Loss Statement

**Role Foundation**  
Jl Siligita 22, Nusa Dua-Badung - Bali (Indonesia)

## January 2018 through December 2018

### Income

<table>
<thead>
<tr>
<th>Income Source</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Corporate Partnerships</td>
<td>Rp251,675,000.00</td>
</tr>
<tr>
<td>Local Partnerships</td>
<td>Rp184,527,435.00</td>
</tr>
<tr>
<td>Sponsor a Student</td>
<td>Rp376,948,334.00</td>
</tr>
<tr>
<td>Individual group/Donation</td>
<td>Rp133,401,979.00</td>
</tr>
<tr>
<td>Crowd/Founding</td>
<td>Rp128,053,116.00</td>
</tr>
<tr>
<td>Grants</td>
<td>Rp915,947,950.00</td>
</tr>
<tr>
<td><strong>Sales</strong></td>
<td><strong>Amount</strong></td>
</tr>
<tr>
<td>Retail</td>
<td>Rp162,711,199.00</td>
</tr>
<tr>
<td>Tour</td>
<td>Rp104,581,083.00</td>
</tr>
<tr>
<td>Plants &amp; Fruits</td>
<td>Rp2,105,000.00</td>
</tr>
<tr>
<td><strong>Total Sales</strong></td>
<td><strong>Amount</strong></td>
</tr>
<tr>
<td>Event Revenue</td>
<td>Rp715,014,270.00</td>
</tr>
<tr>
<td>Other Revenue</td>
<td>Rp114,614,353.00</td>
</tr>
<tr>
<td><strong>Total Income</strong></td>
<td><strong>Amount</strong></td>
</tr>
</tbody>
</table>

### Cost of Sales

<table>
<thead>
<tr>
<th>Expense Description</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Purchases</td>
<td>Rp13,056,500.00</td>
</tr>
<tr>
<td><strong>Total Cost of Sales</strong></td>
<td><strong>Amount</strong></td>
</tr>
</tbody>
</table>

### Gross Profit

- **Amount**: Rp3,076,523,219.00

### Expenses

<table>
<thead>
<tr>
<th>Expense Description</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Accounting fees</td>
<td>Rp2,500,000.00</td>
</tr>
<tr>
<td>Assets Purchased &lt; 2,500,000</td>
<td>Rp34,856,000.00</td>
</tr>
<tr>
<td>Bank Charges</td>
<td>Rp279,840.00</td>
</tr>
<tr>
<td>Chief Executive Officer (CEO)</td>
<td>Rp57,048,500.00</td>
</tr>
<tr>
<td>Cleaning, Pets, &amp; Pest Control</td>
<td>Rp27,270,000.00</td>
</tr>
<tr>
<td>Computer Expenses</td>
<td>Rp113,724,300.00</td>
</tr>
<tr>
<td>Equipment Hire/Lease</td>
<td>Rp39,568,500.00</td>
</tr>
<tr>
<td>Entertainment cost</td>
<td>Rp44,865,000.00</td>
</tr>
<tr>
<td>Fees &amp; Permits</td>
<td>Rp58,761,594.00</td>
</tr>
<tr>
<td>Health &amp; Safety</td>
<td>Rp12,193,700.00</td>
</tr>
<tr>
<td>Insurance General</td>
<td>Rp28,229,900.00</td>
</tr>
<tr>
<td>Legal Fees</td>
<td>Rp13,200,000.00</td>
</tr>
<tr>
<td><strong>Motor vehicle exp</strong></td>
<td><strong>Amount</strong></td>
</tr>
<tr>
<td>MV Fuel and Oil</td>
<td>Rp16,732,500.00</td>
</tr>
<tr>
<td>MV Repairs &amp; Maintenance</td>
<td>Rp6,844,900.00</td>
</tr>
<tr>
<td>MV Registration</td>
<td>Rp2,013,000.00</td>
</tr>
<tr>
<td><strong>Total Motor vehicle exp</strong></td>
<td><strong>Amount</strong></td>
</tr>
<tr>
<td>Postage, Freight and Courier</td>
<td>Rp4,140,300.00</td>
</tr>
<tr>
<td>Stationary &amp; Printing</td>
<td>Rp40,216,400.00</td>
</tr>
<tr>
<td>Rent/Lease</td>
<td>Rp146,550,000.00</td>
</tr>
<tr>
<td>Repairs &amp; Maintenance</td>
<td>Rp577,835,100.00</td>
</tr>
<tr>
<td>Staff Salaries</td>
<td>Rp795,471,301.00</td>
</tr>
<tr>
<td>Stipend Students</td>
<td>Rp209,561,762.00</td>
</tr>
<tr>
<td>THR (13th month)</td>
<td>Rp17,410,920.00</td>
</tr>
<tr>
<td>Event Expense</td>
<td>Rp24,777,100.00</td>
</tr>
<tr>
<td>Tour Expense</td>
<td>Rp400,000.00</td>
</tr>
<tr>
<td>Staff &amp; Students meals</td>
<td>Rp294,991,762.00</td>
</tr>
<tr>
<td>Students Cost Other</td>
<td>Rp43,205,800.00</td>
</tr>
<tr>
<td>Telephone &amp; Internet</td>
<td>Rp61,491,300.00</td>
</tr>
<tr>
<td>Travel &amp; Accommodation</td>
<td>Rp111,860,500.00</td>
</tr>
<tr>
<td>Utilities</td>
<td>Rp97,300,600.00</td>
</tr>
<tr>
<td>Volunteers Cost</td>
<td>Rp13,572,100.00</td>
</tr>
<tr>
<td><strong>Other Exp</strong></td>
<td><strong>Amount</strong></td>
</tr>
<tr>
<td><strong>Total Expenses</strong></td>
<td><strong>Amount</strong></td>
</tr>
</tbody>
</table>

### Operating Profit

- **Amount**: Rp81,736,375.00

### Other Income
Other Expenses

Net Surplus / (Deficit) Rp81,736,375.00